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MINUTES OF NZKGI's ANNUAL GENERAL MEETING

Held at ASB Arena, Tauranga

24 August 2017

Present: Doug Brown (Chair), Simon Cook, Mark Mayston, Andre Hickson, Mike Smith, Tony Leicester, Phil Jones, Colin Olesen, Sandy Scarrow, Paul Edkins, Austin Benn, Jim Gray, Neil Te Kani, Edward Battie, Ernest Morton, Pita Tipene, Mark Hume, Peter Klassen, Pane van Kampen, Steven Fisher, Nick Lawrence, Lyn Gillespie, Ron Papuni, Autou Lee Houte, Tom Davies, Graeme Thompson, Merle Thompson, Barry O'Neil, Odette Chesterman, Helen Alderson, Glenda Hutchinson, Carol Craig, Don Kemp, Braden Hungerford, Nathan Flowerday, Debbie Robinson, Anton Boeyer, Julian Raine, Ian Greaves, Lorry Leydon, John Cook, Paul Jones, Bruce Cameron, Grahame Ross, Sally Ross, Paul Thomas, Richard Pentreath, Doug Phelps, Jill Phelps, Mahala Ellis, Colleen Fookes, Ann Hill, David Corin, Matt Moore, Ian Coventry, Kiri Tapsell, Adrian Gault, Craig Pooley, Sean Carnachan, Ross Bawden, Sandi Clink, Sally Gardiner, Dave Tanner, Dermott Malley, Tim O'Brien

In Attendance: Nikki Johnson (CEO), Jacqui Craig, Mike Murphy, Lynda McCalman, Katy McGinity, Sylvia Warren, Neil Malcon, Tom MacMorran, Sonia Whiteman, Geoff Morgan, Mike Chapman, Linda Peacock, Peter Mourits, Warwick Lampp, Robert Humphries and Sue Willets.

1. APOLOGIES, PREVIOUS MINUTES AND MATTERS ARISING

Apologies

The meeting accepted apologies from Tony Ponder, Andrew Dawson, Andrew Fenton, Debbie Oakley, Rob Craig, Mark Gardiner, Terry Richards, John Bourke, Chris Anstis, John Erickson.

Moved: Simon Cook/Andre Hickson

Carried Unanimously

Confirmation of Previous Minutes

Resolution: The minutes of the Annual General Meeting held on Wednesday 31 August 2016 be approved as a true and correct record.

Moved: Tony Leicester/Mike Smith

Matters Arising

There were no matters arising.

2. ANNUAL REPORT INCORPORATING THE CHAIRMAN AND CEO REPORTS

The reports circulated within the Annual Report were taken as read.

The Chairman then spoke to his report drawing attention to the following points:

- 2017 was challenging in terms of bud break and growing conditions.
- The NZKGI Levy vote was successful with 49% of growers voting on the levy compared to 42% in 2011. This represented 63% of production which was an increase of 10% from 2011. It was stated that the result gives NZKGI confidence that growers have confidence in their ability to advocate for growers.
- The establishment of the Maori Forum as a result of KISP.

The CEO spoke to her report drawing attention to the following points:

- NZKGI are continuing to work with the grower base to ensure we are hearing their views.
- Staff changes in 2017 have occurred but the team are now in place to produce significant outcomes for our growers including a renewed focus on health & safety and labour compliance and the enduring funding agreement is hoped to be completed shortly.
- It was confirmed that the supply agreement training will be made available to all growers and NZKGI encourages all growers to take part in the training. NZKGI want to help empower growers to look after their business.
- The CEO thanked growers for their continued support and encouraged them to continue working with NZKGI by providing feedback enabling NZKGI to better advocate on their behalf.

Resolution: That the Annual Report Incorporating the Chairman and Chief Executive Reports be accepted.

Moved: Ian Greaves/Carol Craig

3. FINANCIAL STATEMENTS

The previous financial year's statements included within the Annual Report were presented to the meeting by CEO Nikki Johnson.

The organisation achieved a greater than budgeted surplus of close to \$224,000, leaving retained earnings of just over \$950,000 at the end of 2016. A reduction in levy income resulted in NZKGI receiving \$250,000 less income than expected in 2017. Based on the 2017 budget, a loss of \$243,000 is expected leaving retained earnings of \$700,000 at the end of 2017.

Resolution: That NZKGI's Financial Statements for the period ending 31 December 2016 be approved.

Moved: Mark Mayston/Dermott Malley

4. 2018 BUDGET

The 2018 budget circulated with the Annual Report was presented to the meeting by CEO Nikki Johnson as follows:

The proposed 2018 Year budget allows for expenditure of \$1,467,029 against an expected income of \$1,406,300 (based on 1c/tray for 140 million trays) resulting in an operating deficit of \$60,729. The 2018 budget has reduced expenditure from 2017 but a small deficit is still expected which will be funded from retained earnings.

Discussion and Answers to Questions

- An AGM attendee present asked what happens if the expected income is not received to which the CEO responded that the retained earnings support fluctuations in levy income and if this were to be a long term issue NZKGI would have to re-evaluate its work program.

Resolution: That NZKGI's Budget for the year ending 31 December 2018 be approved.
Moved: Sean Carnahan/Simon Cook

5. OTHER ITEMS OF BUSINESS

Three general items of business were notified to be addressed at the AGM. They are as followed:

- Taste payments for green growers
 - Odette Chesterman shared her concerns over the increase in the maximum taste payment (MTP) for green growers. She stated there was too much emphasis put on unreliable tests.
 - Select picking led to unnecessary stress for growers and post-harvest operators.
 - The MTS feedback time period was too short and feedback through the use of the internet can be difficult for many growers.
- Use of crop management
 - The Chairman spoke to the item of business notified by Neil Cavell on crop management and stated that NZKGI will continue to work closely to ensure that crop management is only used as a last result and not to the detriment of growers.
- Managing storage incentives between KiwiStart and Main Crop
 - The Chairman spoke to the item of business notified by of Neil Cavell regarding managing storage incentives between KiwiStart and main crop and stated that NZKGI continue to work with growers on this issue and are undertaking a workshop in the next Forum meeting and invites all growers to attend.

6. MEMBER FORUM

An AGM attendee asked where NZKGI was in relation to Gold license to which the CEO stated that the results of the Gold license survey released by NZKGI will be summarised and released to growers shortly. It was also confirmed that NZKGI will be presenting these results to the Zespri board in October and a decision regarding the next round of license release is due in November.

The Meeting closed at 11.34pm

Minutes Confirmed

Chairman

Date

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