

---

NOT FOR DISTRIBUTION TO THE MEDIA OR DISTRIBUTION OUTSIDE THE INDUSTRY

## MINUTES OF NZKGI's ANNUAL GENERAL MEETING

Held at Trustpower Baypark, Tauranga

24 July 2019

**Present:** Doug Brown (Chair), Mark Mayston, Whetu Rolleston, Sally Gardiner, Tony Leicester, Debbie Oakley, Craig Pooley, Emmie Ten Houten, Michael Baillie, Dermott Malley, Marama Royal, Paul Jones, Tony Hawken, Haki McRoberts, Anaru Timutimu, Mike Smith, Murray Waitoa, Paul Edkins, Huhana Lyndon, Jim Baker, Carol Craig, John Bourke, Mark Gardiner, Robyn Gardiner, John O'Neill, Karen Pickford, Eva Bostock, Ashlee Rose Bell, Sachiko Liley, Adrian Gault, Tiaki Hunia, Glenda Hutchinson, Dave Tanner, Austin Benn, Ann Benn, James Wheeler, Florence Trout, Robert Humphries, Stephen Butler, Matt Moore, Andrew Dawson, Dave Corin, Richard Penreath, Ross Bawden, Simon Cook, Tammy Hill, Jenny Rolleston, Marina Balasola, Mike Butcher, Sean Carnahan, Phil Jones, Debbie Robinson, Hugh Moore, Dorothy Moore, Wayne Hall, Helen Allan, Geoff Rolleston, Dhruv Dewan, Nalini Dewan, Michelle Dyer, Andrew Jensen, John Whitehead, Andrew Roche, Karen Roche, Celese Pilor, Don Heslop, Paul Thomas, Chris Anstis, Shane Gow, James McCarthy, Silvia Parker, James Trevelyan, Monty Spencer, Patrick Malley.

**In Attendance:** Nikki Johnson, Renee Fritchley, Mike Murphy, Sarah Cameron, Gavin Stagg, Jacqui Craig, Stu Hutchings, Monique Findlay, Matt Dyck, Linda Peacock, Lisa Gibbison, Mike Chapman, Tom McMorrان, Sue Groenwald, Gemma Warren, Amy Porter, Erin Lane, Rachel Lynch, Ruth Underwood.

**Apologies:** Jared Tete, Don Kemp, Ian Greaves, Tony Ponder, Barry O'Neil, John Cooke, Nathan Flowerday.

### 1. APOLOGIES, PREVIOUS MINUTES AND MATTERS ARISING

#### Apologies

Resolution: The meeting resolved to accept apologies from Jared Teddy, Don Kemp, Ian Greaves, Tony Ponder, Barry O'Neil, John Cooke, Nathan Flowerday.

*Moved: Monty Spencer / Mark Gardiner*  
*Carried Unanimously*

### 2. CONFIRMATION OF PREVIOUS MINUTES

---

Resolution: That the minutes of the Annual General Meeting held on Thursday 26 July 2018 be approved as a true and correct record.

*Moved: Debbie Oakley/Tony Leicester*  
*Carried by Majority (97.04%)*

**Matters Arising from the minutes**

There were no matters arising.

**3. ANNUAL REPORT INCORPORATING THE CHAIRMAN AND CEO REPORTS**

The reports circulated within the Annual Report were taken as read.

The Chairman then spoke to his report drawing attention to the following points:

- 2019 marked NZKGI's 25th anniversary as an incorporated society and this was celebrated by holding a 25th Anniversary dinner in June.
- The Labour Attraction Strategy was launched to attract seasonal workers to pick and pack in 2019's harvest.
- Two new staff members were appointed at NZKGI including a new government funded Labour Coordinator position held by Gavin Stagg and the appointment of Sarah Cameron who has taken over the External Relations portfolio from Katy McGinity.
- NZKGI led events, the Bay of Plenty Young Grower competition and Great Grower debate were both successful in engaging new entrants as well as more established growers with the industry.
- There was an increase in RSE numbers for Bay of Plenty.
- NZKGI's profile in Wellington has been raised further.

The CEO spoke to her report drawing attention to the following points:

- NZKGI is in good financial shape and activities have been extended in every portfolio.
- Establishment of a government funded Education Coordinator role for the Education Portfolio.
- Recruitment of Sarah Cameron as Senior Policy Advisor for the External Relations portfolio has given NZKGI more resource to monitor policy changes which impact upon Growers.
- More resource with the new government funded Labour Coordinator role which Gavin has been recruited for under the labour portfolio. Initial results of the labour strategy have been positive with a review coming towards the end of the year.
- The Performance & Supply Portfolio continues to provide reporting to growers on Zespri KPIs. Margot Cotter will be taking over the reins following Lynda MaCalman's departure.
- Launch of the Seeds of Success book and 25th anniversary celebration.

Resolution: That the Annual Report Incorporating the Chairman and Chief Executive Reports be approved.

---

*Moved: Hugh Moore/ Andrew Dawson*  
*Carried by Majority (98.57%)*

#### **4. FINANCIAL STATEMENTS**

The previous financial year's statements included within the Annual Report were presented to the meeting by CEO Nikki Johnson as follows:

- The organisation finished the year with a net operating surplus of over \$255,000. This was an excellent performance against a budgeted loss of \$74,637.
- The surplus was generated from lower than budgeted expenses across most portfolios.
- The surplus has been incorporated into retained earnings leaving the organisation with just over \$1.2 million at the year end.
- NZKGI operates a retained earnings policy that aims to retain funding for up to 12 months of operating costs and we are still below this level. A small budgeted loss is expected for the year we are now operating in.

Resolution: That NZKGI's Financial Statements for the period ending 31 December 2018 be approved.

*Moved: Mark Mayston/ Debbie Oakley*  
*Carried by Majority (98.57%)*

#### **5. 2020 BUDGET**

The 2020 budget circulated with the Annual Report was presented to the meeting by CEO Nikki Johnson as follows:

- The budgeted income is based on fruit volume of 155 million trays. Costs have been reduced to keep the position as close as possible to neutral but an overall small deficit of \$27,598 is budgeted.
- The budget includes funding for continuation of the Labour Attraction Strategy which was first undertaken for the 2019 harvest. This is an investment of \$100,000 and is a significant project.
- Current income means we are unable to extend the scope of the work programme any further.
- Increasing requests for NZKGI involvement in issues such as water management and changes announced by Government mean more changes are coming for growers and if NZKGI is to increase involvement and support, then this will need to be funded. However, the focus remains on ensuring the best return on investment for grower levies.
- AGM Attendees were advised that NZKGI's Executive Committee and Forum have reviewed the budget and recommend that members approve it.

Resolution: That NZKGI's Budget for the year ending 31 December 2020 be approved.

*Moved: Sally Gardiner/Sean Carnahan*  
*Carried by Majority (99.82%)*

## 6. NOTICE OF MOTION

The Chairman introduced the notice of motion.

Notice of motion: That Rule 12.4 be amended to include a new clause (d) to require the AGM to approve remuneration of Representatives: 12.4 (d) Set remuneration of Representatives.

*Moved: John Bourke/Debbie Robinson*  
*Carried by Majority (98.77%)*

## 7. MEMBER FORUM

There was one question and one comment from the floor:

- James Trevelyan thanked NZKGI for their work on the Labour Attraction Strategy, which helped his business through the hardest period of harvest and that there was a notable improvement in labour from previous years.
- Sally Gardiner requested an update on the status of the water strategy and what role NZKGI will have in that space. The CEO explained that:
  - Water is the fastest growing issue in the industry that may impact on Growers going forward.
  - NZKGI has taken a leadership role in the development of an industry wide water strategy
  - The Water strategy has a Leadership Group and four working groups covering research, policy, information transfer and communications. NZKGI is a member of both the Leadership Group and the working groups.
  - A new national water policy statement for fresh water is expected soon and the Water Strategy will help the industry respond to that.

The Chairman thanked attendees for attending the meeting.

The Meeting closed at 11.34am

Minutes Confirmed

---

**Chairman**

---

**Date**